

700-001^{Q&As}

Cisco Video Solution Sales Representative

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QUESTION 1

How many devices, per person, will users connect to the Internet by the year 2020?

A. 1	
B. 3	
C. 7	
D. 12	
Correct Answer: C	

QUESTION 2

Which two benefits do companies receive by using video for remote experts? (Choose two)

- A. better utilization of limited resources
- B. higher close and product ratios
- C. limits use of limited resources
- D. reduces upsell opportunities
- E. reduced mobility for knowledge workers

Correct Answer: AB

QUESTION 3

Which two features are supported on the Cisco Tele Presence SX80 Codec? (Choose two)

- A. Up to 5 screens
- B. Internet browsing on its screen
- C. H 265
- D. Speaker Track 60
- E. Up to 6 screens

Correct Answer: CD

QUESTION 4

What does Cisco Prime Analytics do?



- A. allows users to view slides
- B. allows companies to use an API to connect to Microsoft Lync
- C. enables fire wall traversal
- D. provides real-time analysis and action.

Correct Answer: D

QUESTION 5

Which two features contribute to the competitive advantage of the Cisco video portfolio? (Choose two)

- A. All cameras have Speaker Track technology.
- B. All products use only touch interfaces.
- C. Calls can be moved between devices.
- D. Mobile devices can view shared content.
- E. All endpoints have embedded multisite.
- Correct Answer: CD

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