

# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### **QUESTION 1**

How many	users will be	connected to the	Internet h	the end of 20	1202
I IOW IIIaiiy	, users will be	CONTINUE CIECU TO THE			~~ 0 :

- A. 50 billion
- B. 750 million
- C. 30 million
- D. 2.9 billion

Correct Answer: A

#### **QUESTION 2**

Which two benefits do companies receive by using video for remote experts? (Choose two)

- A. better utilization of limited resources
- B. higher close and product ratios
- C. limits use of limited resources
- D. reduces upsell opportunities
- E. reduced mobility for knowledge workers

Correct Answer: AB

#### **QUESTION 3**

What is the result when Cisco video products connect people, conversations and data?

- A. Productivity is decelerrated.
- B. Business outcomes are decelerrated.
- C. Business outcomes are accelerated.
- D. Costs are accelerated.

Correct Answer: C

#### **QUESTION 4**

Which two options are Cisco Unified Workspace Licensing versions? (Choose two)

A. Enhanced Advanced



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- C. Enhanced
- D. Professional
- E. Standard

Correct Answer: DE

#### **QUESTION 5**

Which version of Cisco Prime Collaboration provisioning supports multiple clusters?

- A. Enhanced
- B. Standard
- C. Advanced
- D. Enhanced Plus

Correct Answer: C

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