

## 70-705<sup>Q&As</sup>

Designing and Providing Microsoft Licensing Solutions to Large Organizations

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#### **QUESTION 1**

A company named Contoso, Ltd. does not have an active Volume Licensing agreement. Contoso needs to purchase 575 Microsoft Office 365 Enterprise E3 User Subscription Licenses (USLs). Through which agreement should Contoso acquire the licenses?

- A. Server and Cloud Enrollment (SCE)
- B. Open Value Subscription
- C. Microsoft Products and Services Agreement (MPSA)
- D. Select Plus

Correct Answer: C

MPSA can benefit organizations with a minimum of 150 seats.

#### **QUESTION 2**

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso indicates that it has a fluctuating user count due to the seasonality of its business. You need to recommend a licensing program

for Contoso.

What should you recommend?

- A. Open Value Subscription
- B. Select Plus
- C. Server and Cloud Enrollment (SCE)
- D. Open

Correct Answer: C

SCE offers our lowest Windows Azure pricing, application License Mobility to the cloud, and new benefits for using System Center to manage Azure resources. Customers also get a new, subscription-based option, offering more flexibility when retiring workloads, consolidating, or migrating to the cloud.

#### **QUESTION 3**

A customer needs a combination of the following User Subscription Licenses (USLs):

1.

Enterprise Mobility + Security E3 from SA

2.



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Microsoft Office 365 Enterprise E5 Add-on

3.

Office 365 Enterprise E3 Step-Up

What are two possible programs through which the customer can purchase the licenses? (Choose two.) Each correct answer presents a complete solution.

- A. Microsoft Products and Services Agreement (MPSA)
- B. Select Plus
- C. Cloud Solution Provider (CSP)
- D. Enterprise Agreement Subscription
- E. Enterprise Agreement (EA)

Correct Answer: AE

References: https://www.microsoft.com/en-us/licensing/mpsa/default

https://www.microsoft.com/en-us/licensing/licensing-programs/enterprise?activetab=enterprise-tab%3aprimaryr2

#### **QUESTION 4**

A company named Contoso, Ltd. has an existing Enterprise Agreement (EA).

The company purchases all its desktop and server software through the EA.

Contoso has a virtualized on-premises server farm.

Which product is ineligible for the License Mobility Across Server Farms Software Assurance (SA) benefit?

- A. Skype for Business Server
- B. Microsoft SQL Server Enterprise
- C. Microsoft Project Server
- D. Windows Server Standard

Correct Answer: D

 $References: www.ingrammicro.com/visitor/microsoft/license\_mobility\_faq.docx$ 

#### **QUESTION 5**

#### **HOTSPOT**

A customer plans to upgrade from Microsoft Office 2007 to Office 2013.

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The IT manager compares prices and discovers that the Office product key card (PKC) is less expensive than purchasing Office through a Select Plus agreement.

You need to identify which features and rights are available through each purchasing method.

What should you identify? To answer, select the available features and rights for each purchasing method in the answer area;

Hot Area:

#### Answer Area

Features and rights	Office 2013 Professional PKC	Office 2013 Professional Plus through a Select Plus agreement
Microsoft Lync		
Commercial Use		
Downgrade rights	A COLOR	
Access to the Online Archives in Microsoft	anal -	

Correct Answer:

#### Answer Area

Features and rights	Office 2013 Professional PKC	Office 2013 Professional Plus through a Select Plus agreement
Microsoft Lync		
Commercial Use		
Downgrade rights	AND CA	
Access to the Online Archives in Microsoft	Shar -	

Office 2013 Professional PKC Microsoft Office Professional 2013 Product Key Card - 1 PC WHAT IT INCLUDES The latest version of Word, Excel, PowerPoint, OneNote, Outlook, Access, and Publisher. Office on one PC for business use.

For 1 PC only.



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