



Designing and Providing Microsoft Licensing Solutions to Large Organizations

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#### **QUESTION 1**

#### DRAG DROP

Match the licensing resources that can be used to answer the corresponding questions. To answer, drag the appropriate licensing resource from the column on the left to its question on the right. Each licensing resource may be used once,

more than once, or not at all.

#### Select and Place:

Microsoft Product List       What is the calculation to identify how many Planning Services days you will receive if you purchase four Microsoft Service Provider Use Rights (SPUR)       Licensing resour         Microsoft Software License Terms (MSLT)       How many points will be allocated to a Windows Server 2012 R2 Datacenter license when the license is purchased through a Microsoft Products and Services Agreement (MPSA)?       Licensing resour         Volume Licensing Online Services Terms (OST)       Do Microsoft SharePoint Server licenses with SA have       Licensing resour	
Microsoft Service Provider Use Rights (SPUR) Microsoft Software License Terms (MSLT) Volume Licensing Online Services Terms (OSD)	esource
Microsoft Software License Terms (MSLT) 2012 R2 Datacenter license when the license is purchased through a Microsoft Products and Services Agreement (MPSA)? Volume Licensing Online	
Volume Licensing Online	esource
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Volume Licensing Product Use Rights (PUR)	
db.	

#### Correct Answer:

Allower Alca	
What is the calculation to identify how many Planning Services days you will receive if you purchase four Microsoft SQL Server Enterprise Core licenses that have	Microsoft Product List
Software Assurance (SA)? How many points will be allocated to a Windows Server 2012 R2 Datacenter license when the license is purchased through a Microsoft Products and Services	
	2012 R2 Datacenter license when the license is Microsoft Products and Services
Agreement (MPSA)?	
Do Microsoft SharePoint Server licenses with SA have	Volume Licensing Product Use Rights (PUR)
a conservation of the organism.	Nghis (POI)
de	
	Services days you will receive if you purchase four Microsoft SQL Server Enterprise Core licenses that have Software Assurance (SA)? How many points will be allocated on a Windows Server 2012 R2 Datacenter license when the license is purchased through a Microsoft Products and Services Agreement (MPSA)? Do Microsoft SharePoint Server licenses with SA have License Mobility through SA?



Box 1: in PL document:

Customers can also increase the number of available Planning Services days if they meet the following criteria: (a) are currently eligible for the Training Voucher benefit, (b) have activated their Training Voucher benefit, and (c) have at least 3

unclaimed training days from Training Voucher benefit available for conversion.

\*

Box 2: in PL Document:

Qualified customers receive a number of Planning Services days based on the number of qualifying Office Application licenses, qualifying Server licenses and the number of Core CAL suites, SQL CAL and Enterprise CAL suites for which SA

is acquired (see the charts below for details). The number of days a customer receives is for the available Planning Services offerings are combined into a pool of Planning Services days.

Example:

SQL Server Data Center edition, SQL Parallel Data Warehouse, Windows Server Data Center edition, System Center 2012 Datacenter Server Management License (2-processor), and Visual Studio Ultimate with MSDN Points: 75

\*

Box 3: In PUR document:

SharePoint Server 2013

Added Enterprise Mobility Suite User CAL as fulfilling Base CAL requirement and that full Enterprise Mobility Suite User SL satisfies access requirement for Additional Functionality.

#### **QUESTION 2**

A customer has an Enterprise Agreement (EA).

The customer makes an annual Monetary Commitment payment of \$50,000 US dollars for Microsoft Azure services through the EA.

Which services can be paid for by using the Monetary Commitment?

A. Azure User Plans

B. Azure Infrastructure Plans

C. Planning Services

D. the overage on Azure Infrastructure Plans

Correct Answer: B

References: https://docs.azure.cn/en-us/articles/azure-global-purchasing-guidance/go-global-playbook-purchase-



process-of-enterprise-azure#azure-monetary-commitment

#### **QUESTION 3**

A customer signs an Enterprise Agreement.

What products can the customer download from the Volume Licensing Service Center (VLSC)?

- A. All of the products in the Volume Licensing product catalog.
- B. Only the products that they purchased.
- C. Only the products included on their Customer Price Sheet.
- D. All Microsoft business and consumer products.

#### Correct Answer: C

Customer Price Sheet: The written statement provided to Enrolled Affiliate for the initial and any subsequent orders. The Software Advisor or Microsoft Account Manager will provide Enrolled Affiliate with a Customer Price Sheet. This will contain Enrolled Affiliate\\'s Product and Services initial order, pricing, and billing terms. Reference: Enterprise Agreement Program Guide

#### **QUESTION 4**

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso indicates that it has a fluctuating user count due to the seasonality of its business. You need to recommend a licensing program

for Contoso.

- What should you recommend?
- A. Microsoft Products and Services Agreement (MPSA
- B. Enterprise Subscription Agreement
- C. Enterprise Agreement
- D. Open

Correct Answer: B

https://ladylicensing.wordpress.com/page/14/

Enterprise Subscription Agreement permits you to reduce your PC count at the anniversary date if you have a fluctuating or seasonal business, bear in mind you cannot reduce lower than the program minimum of 250PCs

#### **QUESTION 5**

This question requires that you evaluate the underlined text to determine if it is correct.



A customer has an Enterprise Agreement (EA).

The customer makes an annual Monetary Commitment payment of \$50,000 US dollars for Microsoft Azure services through the EA.

In month four of the EA, the customer has already used \$80,000 US dollars of Azure services.

The customer must pay for the overage at the end of the enrollment.

Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

- A. No change is needed.
- B. at the end of the quarter
- C. at the end of the month
- D. at the end of the year
- Correct Answer: B

References: http://www.coretekservices.com/azure-plan-right/

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