



650-752^{Q&As}

Advanced IP NGN Architecture Sales

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QUESTION 1

Which option is a major pillar of the Cisco IP NGN architecture?

- A. managed and cloud services
- B. QoS services
- C. VoIP services
- D. assistance services

Correct Answer: A

QUESTION 2

What is the primary focus of an IT manager?

- A. technical supervision of the ICT infrastructure
- B. reduction of IT expenditures
- C. IT budgeting for a service provider
- D. value creation made possible by technology

Correct Answer: A

QUESTION 3

For a service provider in the early financial lifecycle, what is the main financial consideration?

- A. loss assumption
- B. loan availability
- C. service provider budget assumption
- D. margin assumption

Correct Answer: C

QUESTION 4

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)

- A. Cloud services
- B. Network infrastructure



- C. Client services
- D. Monetization solutions
- E. Capital services
- F. Application solutions

Correct Answer: BCD

QUESTION 5

The Cisco IP NGN architecture comprises which three layers? (Choose three.)

- A. application layer
- B. service layer
- C. transport layer
- D. session layer
- E. IP infrastructure layer
- F. data link layer

Correct Answer: ABE

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