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Advanced IP NGN Architecture Sales

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QUESTION 1

In technology financing, how is a desired technology acquired?

A. leases

B. barter

C. hardware free of charge, software licenses charged

D. cash payment in advance

Correct Answer: C

QUESTION 2

What are the three primary developments that influence modern networks? (Choose three.)

A. social networks

B. location-based services

C. working from the office

D. instant messaging

E. wireline connectivity

F. use of narrowband access networks

Correct Answer: CDE

QUESTION 3

Identify the two advantages that the Cisco IP NGN framework provides. (Choose two.)

A. various services over a common infrastructure

B. narrowband access with a limited number of services

C. mobile access to services

D. no QoS mechanism required for end customer traffic

Correct Answer: AC

QUESTION 4

What are the three predefined migration services? (Choose three.)

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A. any to Cisco 9000 ASR

B. any to Cisco 5000 ASR

C. Juniper to Cisco CRS-3

D. Cisco CRS-3 to Juniper

E. Cisco ASR 1001 upgrade

F. Cisco 7600 downgrade

Correct Answer: ABC

QUESTION 5

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)

A. Cloud services

B. Network infrastructure

C. Client services

D. Monetization solutions

E. Capital services

F. Application solutions

Correct Answer: BCD

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