

# 650-752<sup>Q&As</sup>

Advanced IP NGN Architecture Sales

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#### **QUESTION 1**

- A. free monthly monitoring
- B. support
- C. RMA service
- D. unlimited licensing
- E. training
- F. warranty

Correct Answer: BCE

### **QUESTION 2**

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)

- A. Cloud services
- B. Network infrastructure
- C. Client services
- D. Monetization solutions
- E. Capital services
- F. Application solutions

Correct Answer: BCD

#### **QUESTION 3**

Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

- A. location-based service
- B. audio/video streaming
- C. VPN
- D. QoS
- E. gaming

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F. remote control of home appliances

Correct Answer: BEF

#### **QUESTION 4**

Which three primary requirements do service providers look for in a solution? (Choose three.)

- A. price
- B. performance
- C. external design
- D. services
- E. reliability
- F. minimum power consumption

Correct Answer: BDE

#### **QUESTION 5**

What are two benefits of using Cisco Fixed Services? (Choose two.)

- A. simplified engagement model
- B. introducing higher OpEx
- C. expanding ROI interval
- D. simplified delivery model
- E. increased risk

Correct Answer: AD

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