650-251^{Q&As}

LCSAUC Cisco Lifecycle Services Advanced IP Communications

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QUESTION 1

Within which phase would you find information about managing system trouble?

A. Optimize

B. Implement

C. Operate

D. Plan

E. Prepare

Correct Answer: C

QUESTION 2

Which statement most accurately describes the account planning service component in the prepare phase for Cisco Unified Communications?

A. It performs a detailed financial analysis, including current phone network costs, training, and return of investment.

B. It researches unique challenges and conducts competitive analysis to determine a vertical approach and strategy.

C. It identifies the key players, high-level solution requirements, timelines, and scope of the opportunity.

D. It provides the partner with information regarding customer acceptance of the new solution.

Correct Answer: B

QUESTION 3

Both budgetary pricing and return on investment are identified and calculated under which service component within the Cisco Unified Communications phase?

A. Business Case Development

B. Proof of Concept

C. Proposal Development

D. Account Planning

Correct Answer: A

QUESTION 4

Which two of the following activities are included in the Cisco Unified Communications staff development? Select two.

A. Collect Cisco Unified Communications Training Materials

B. Develop Job Role Training Requirement

C. Request for Training Budget

D. Develop Curriculum Map

E. Develop Informal Basic Training

Correct Answer: BD

QUESTION 5

Helping to reduce operating costs for Customer by enhancing IT staff productivity is a benefit of which service component within the design phase ?

A. Security Design Development

B. Detailed Design Development

C. Staff Plan Development

D. Migration Plan Development

E. Staging Plan Development

Correct Answer: C