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QUESTION 1

Which Cisco resource provides partners with pre-tested and flexible solutions that mitigate risk and provide investment protection for their customers?

- A. Quote Builder
- B. Cisco Capital
- C. SMB University
- D. Smart Designs
- E. Cisco Small Business NFR Program

Correct Answer: D

QUESTION 2

What are three of the five general business topics that Cisco has defined that small business owners need to think about in terms of running their business? (Choose three)

- A. server customers better
- B. use Unified Communications to solve problems
- C. crease cash flow
- D. be more productive
- E. work from anywhere
- F. hire more staff

Correct Answer: ADE

QUESTION 3

Which option is an enhancement of the Catalyst 2960-S switch over the Catalyst 2960 switch?

- A. Compact form factor
- B. Power over Ethernet
- C. 10 Gigabit Ethernet uplinks
- D. 48 ports in Fast Ethernet

Correct Answer: C



QUESTION 4

What are the three main pillars of the Cisco One Product Portfolio for small business customer*?

- A. Collaborate, simplify, virtualized
- B. Communicate, share, unify
- C. Connect, secure, communicate
- D. Converge, connect, secure

Correct Answer: C

QUESTION 5

Where is the Cisco OnPlus Network Agent appliance installed?

- A. Cisco-hosted data center
- B. Customer premises
- C. Partner location
- D. Third-party data center

Correct Answer: B

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