



# 650-177<sup>Q&As</sup>

SMB Solutions for Account Managers

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### QUESTION 1

What are two characteristics of a managed Cisco Small Business Switch when recommended over a unmanaged switch. (Select Two)

- A. End User Installed and Support - No (Cisco says that is for non-managed)
- B. VLAN Support - Yes
- C. Desktop Installation
- D. Web Controlled GUI - Yes (Remote Management and Web Control GUI required)
- E. Low Initial Cost - No

Correct Answer: BD

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### QUESTION 2

What are four uses of the USB ports in the Cisco integrated services routers? (Choose four.)

- A. Increase RAM Memory for the Router
- B. Secure Configuration Files Distribution
- C. Storage of Removable Credentials
- D. Remote Administration
- E. Secure Device Authentication
- F. Bulk Flash storage

Correct Answer: BCEF

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### QUESTION 3

In what two ways to does the Cisco SR 520 Secure Router complement the Cisco Small Business Communications System? (Choose two.)

- A. remote configuration of access points
- B. stateful packet inspection firewall
- C. Cisco Intrusion Prevention System
- D. guest access
- E. 10-Gigabit Ethernet connectivity



Correct Answer: BC

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#### QUESTION 4

What are three of the five general business topics that Cisco has defined that small business owners need to think about in terms of running their business? (Choose three.)

- A. work from anywhere
- B. be more productive
- C. serve customers better
- D. use Unified Communications to solve problems
- E. hire more staff
- F. increase cash flow

Correct Answer: ABC

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#### QUESTION 5

What two technologies do SMB customers most often want to implement in the future? (Choose two.)

- A. Mobility
- B. Optical
- C. Telepresence
- D. Voice
- E. Data Center

Correct Answer: AD

Future SMB network requirements are: Unified communications Wireless Gigabit to the desktop Application services Enhanced security Managed services for customer.

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