



SMB Solutions for Account Managers

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### **QUESTION 1**

Select the three foundational hardware components that comprise the Smart Business Communication System. (Choose three.)

- A. IPcelerate IPsmartSuite
- B. Cisco Unified Communication 500 series
- C. Catalyst Express
- D. CiscoUnifiedCallConnector
- E. Cisco Monitor Directory
- F. Cisco 500seriesphones
- Correct Answer: BCF

### **QUESTION 2**

Which Cisco resource provides partners with pre-tested and flexible solutions that mitigate risk and provide investment protection for their customers?

- A. Quote Builder
- B. Cisco Small Business NFR Program
- C. SMB University
- D. Smart Designs
- E. Cisco Capital
- Correct Answer: D

#### **QUESTION 3**

Which three are features of the integrated services routers? (Choose three.)

- A. VPN acceleration
- B. voice mail
- C. anti-X
- D. wireless LAN



E. fixed configuration

F. IPS

Correct Answer: ADF

ISR router support: IP address conservation (NAT) Internet access IP telephony support Centralized call control VPN with Easy VPN VPN with SSL VPN Firewall IPS Wireless LAN

### **QUESTION 4**

Which of the following of a component of the Cisco SMB Support Assistant?

- A. SupportFor Every Technology
- B. Cisco IOS Bug Fixes
- C. Access to the Software Center
- D. Full Access to the Cisco.com website
- Correct Answer: B

### **QUESTION 5**

What are two indicators that a customer should consider the installation of a Wireless LAN Controller? (Choose two.)

- A. need one access point
- B. want to provide unsecured wireless access
- C. need between two and three access points
- D. want to provide employee wireless access
- E. need more than four access points
- F. want to provide guest wireless access

Correct Answer: EF

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