



SMB Solutions for Account Managers

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QUESTION 1

Which three types of business losses can be reduced by implementing Cisco Physical Security> (choose three)

- A. malware attacks on a network
- B. vandalism
- C. slip or trip accidents
- D. identity theft
- E. phishing
- F. unauthorised building access
- Correct Answer: BDF

QUESTION 2

Which two options are benefits of the Cisco Technical Assistance Center? (Choose two.)

- A. Enhances network and/or application availability, reliability and stability
- B. Provides rapid fault isolation in a complex environment, leading to quick resolution
- C. Increase the Performance of current Features
- D. Processes broad Expertise in Cisco technologies

Correct Answer: BD

QUESTION 3

What three elements are included with Cisco Small Business Pro Service? (Choose Three.)

- A. Five-Year Subscription Terms
- B. Next Business Day Advanced Hardware Replacement
- C. Software upgrades and updates
- D. access to theCisco Small Business Support Center
- E. CiscoSMARTnet
- F. Access to the Cisco Small Business University



Correct Answer: BCD

QUESTION 4

What is the primary benefit of t?

- A. Employees can have their calls forwarded to the receptionist.
- B. Employees can receive calls at their desk and cell phone simultaneously.
- C. Customers can call one number to reach all employees.
- D. Customers can call any office number and the receptionist receives the call.

Correct Answer: B

QUESTION 5

Which Cisco Small Business portfolio product is targeted to customers with basic technology needs?

- A. Cisco Small Business Series
- **B. Cisco Integrated Services Routers**
- C. Cisco Partner Development Funds
- D. Cisco Small Business Pro Series
- E. Cisco Catalyst Switches

Correct Answer: A

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