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QUESTION 1

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Cloud service cause end-user location to shift.
- B. Mobility causes location borders to shift.
- C. IT consumerization causes devices borders to shift.
- D. IT consumerization causes location borders to shift.
- E. Cloud services cause application borders to shift.

Correct Answer: BCE

QUESTION 2

Which two examples best describes the challenges that customers face in networks of today? (Choose two.)

- A. How can we disable users from using their own devices?
- B. Do we need to invest in the BYOD solution?
- C. How do we control energy consumption of devices that are owned by employees?
- D. How can we effectively support extensive collaboration requirements, including video?
- E. Which type of firewall should we deploy?

Correct Answer: BD

QUESTION 3

What are the two business benefits of a BYOD solution? (Choose two.)

- A. less IT effort to support and secure different devices
- B. increased productivity using own devices
- C. simplification of network and security complexity
- D. less IT effort to support and secure different operating systems
- E. reduced OpEx

Correct Answer: BE



QUESTION 4

Which three are the most important business-driven considerations regarding networking equipment? (Choose three.)

- A. The network is a source of innovation and one of the most strategic assets.
- B. You should accept that networking innovation has ended.
- C. A next-generation network enables business benefits and customer engagement.
- D. The network has to support security and energy efficiency.
- E. Social networking and video services do not drive decisions on networking equipment.
- F. Virtualization and remote access solutions should be considered as a Software as a Service solution.

Correct Answer: ACD

QUESTION 5

About 50 percent of the installed base of Cisco routers are reaching end of service or end of life. As a result, about 4 million units are expected to be replaced. What are the four strongest arguments to pre-empt competitive attacks? (Choose four.)

- A. lower cost
- B. service integration
- C. quality of Cisco software and support
- D. long investment cycles
- E. transparency of solutions
- F. free long-term financing

Correct Answer: BCDE

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