

# 646-365<sup>Q&As</sup>

Cisco Express Foundation for Account Managers

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### **QUESTION 1**

Which three of these items are components of the Cisco Prime Infrastructure? (Choose three.)

- A. Cisco Prime Network Control System
- B. Cisco Prime Security Manager
- C. Cisco Prime Network Analysis Module
- D. Cisco Prime WAN Management Solution
- E. Cisco Prime LAN Management Solution
- F. Cisco Prime Assurance Manager

Correct Answer: AEF

### **QUESTION 2**

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- B. change of competition
- C. change of application software version
- D. change of relative strengths
- E. migration of the enterprise network to IPv6
- F. migration to Cisco single-vendor networking solution

Correct Answer: ABD

### **QUESTION 3**

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. strategy
- E. management

Correct Answer: AC

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#### **QUESTION 4**

Which statement correctly describes the importance and role of business processes?

- A. Business processes are built on company operations.
- B. Operations and, consequently, business processes define the company strategy.
- C. Changes in company strategy cause changes in business processes and, consequently, in operations.
- D. Tasks in business processes require interaction of various users using the same type of device.

Correct Answer: C

#### **QUESTION 5**

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- B. How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- D. Which type of firewall should you deploy?

Correct Answer: BC

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