



# 646-365<sup>Q&As</sup>

Cisco Express Foundation for Account Managers

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#### QUESTION 1

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. bandwidth issues that are caused by centralized video mixing
- B. difficulty monitoring video performance and user experience
- C. difficulty configuring new video devices at all sites
- D. lack of support for far-end camera control (FECC) at some video terminals
- E. limited availability of high-speed video connections between sites

Correct Answer: ABC

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#### QUESTION 2

Which statement accurately describes the evolution of the workplace and its impact on security?

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Mobility causes devices to become centralized.
- D. IT consumerization causes location borders to shift.

Correct Answer: A

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#### QUESTION 3

Which one of these actions is the best way to resolve security challenges in borderless networks?

- A. Update existing security products to the latest hardware and software versions.
- B. Identify the vulnerabilities of newly deployed services and protect them by the appropriate point device.
- C. Identify vulnerabilities of newly deployed entry points and deploy the appropriate security solutions at the corresponding network access point.
- D. Migrate to a more architectural approach to security.

Correct Answer: D

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#### QUESTION 4

Which of the following statements best describes total cost of ownership (TCO)?



- A. TCO is the sum of all CapEx.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO consists of direct costs (CapEx) and indirect costs such as training, user productivity, competitive advantage, growth potential, and so on.
- D. TCO is relevant to the finance manager only.

Correct Answer: B

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#### QUESTION 5

Which two of these Catalyst switch series are typically deployed in the distribution layer? (Choose two.)

- A. Nexus 7000 Series Switches
- B. Catalyst Compact Switches
- C. Catalyst 3000 Series Switches
- D. Catalyst 4500 Series Switches
- E. Catalyst 6500 Series Switches

Correct Answer: CD

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