



# 646-206<sup>Q&As</sup>

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### QUESTION 1

Which three options are primary benefits of Cisco CleanAir technology? (Choose three.)

- A. detects, locates, and mitigates Wi-Fi and non-Wi-Fi interference sources
- B. uses multicast to improve rich-media applications
- C. visualizes performance-impacting interference and automatically adjusts network settings to avoid interference
- D. self-heals and optimizes wireless network
- E. delivers real-time spectrum intelligence
- F. delivers a comprehensive approach to business mobility

Correct Answer: ACD

CleanAir technology:

Provides continual, system-wide discovery without performance impact  
Accurately identifies source, location, and scope of interference  
Takes automatic action to avoid current and future interference, with full history reporting

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### QUESTION 2

Which statement best describes the Cisco Smart Business Communications System?

- A. Cisco Advanced IP endpoint solution with desktop, wireless, and conference phones
- B. Cisco Unified Communications solution for small and medium businesses with up to 1000 users
- C. Cisco term for Cisco UC300 simplified deployment capability
- D. Cisco Unified Communications solution that delivers voice, data, video, wireless, and security in a single appliance
- E. Cisco Unified Communications solution that offers advanced stacking, traffic management, and security features

Correct Answer: D

The Smart Business Communications System (SBCS) is an all-in-one package for your small business communications needs. Everything from hardware to software to networking comes ready to deploy. Whether your employees need data, voice, video, or even wireless connectivity, it's included.

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### QUESTION 3

Which two features characterize controller-based deployments in a WLAN? (Choose two.)

- A. coverage of large areas
- B. individual device configuration



- C. roaming that is facilitated by wireless-location services
- D. coverage of a single area
- E. seamless roaming throughout the network

Correct Answer: AE

A controller-based, centralized architecture enables zero-touch configurations for lightweight access points. Similarly, it enables easy design of channel and power settings and real-time management, including identifying any RF holes to optimize the RF environment. The architecture offers seamless mobility across the various access points within the mobility group with large area coverage.

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#### QUESTION 4

If a small business customer has more sophisticated needs, which Cisco router portfolio would be the best choice?

- A. Integrated Services Routers
- B. Small Business Routers
- C. 7000 Series Routers
- D. Small Business Pro Routers

Correct Answer: A

The network router is quickly transforming from a device dedicated to connecting disparate networks to an integrated services device capable of multiple functions beyond routing. More Cisco customers are deploying integrated services routers -- sophisticated network routers that deliver voice, video, data and Internet access, wireless, and other applications. Network services are either built in or easily added to the router. Companies only need to install one sophisticated device, rather than purchase separate products for each individual function.

Topic 7: Selling Video Architectures

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#### QUESTION 5

Which Cisco TelePresence offering provides a telepresence experience for a wide range of existing conference rooms and environments?

- A. Solution
- B. Immersive
- C. Multipurpose
- D. Exchange
- E. Multipoint

Correct Answer: C

Multipurpose team telepresence systems are ideal for turning meeting rooms of all sizes into telepresence rooms. The



systems are fully interoperable with standards-based video phones, PC- based video solutions, or third-party telepresence systems. Your teams can collaborate more productively with high- definition telepresence systems over a wide range of existing room sizes and environments.

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