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QUESTION 1

Which service and support portfolio should an account manager recommend to a customer that is concerned with maintaining employee productivity during a network migration to an advanced IP telephony solution?

- A. Advanced Services because a key component helps organizations align business requirements with network availability
- B. Technical Service and Support because a key component provides online tools and support
- C. Advanced Services because a key component provides software upgrades that maximize network reliability
- D. Advisory Services because of the portfolio's focus on providing customers with Cisco IP expertise

Correct Answer: A

QUESTION 2

What supports the two-way transmission of voice traffic over a packet-switched Transmission Control Protocol/Internet Protocol (TCP/IP) network?

- A. Centrex
- B. intelligent call routing
- C. quality of service (QoS)
- D. packet encryption

Correct Answer: C

QUESTION 3

Which is an opportunity indicator for a CiscoWorks network LAN Management Solution (LMS)?

- A. a small insurance company hoping to cut toll-call costs to foreign branch offices
- B. a growing enterprise wanting to automate and simplify diagnosing network problems at branch offices
- C. a global enterprise deploying a converged network of voice, video, and data
- D. an Internet service provider (ISP) needing to provide better quality of service (QoS) to its customers

Correct Answer: B

QUESTION 4

Which technology creates an encrypted tunnel through a shared public network infrastructure, such as the Internet, to provide a secure connection between endpoints?

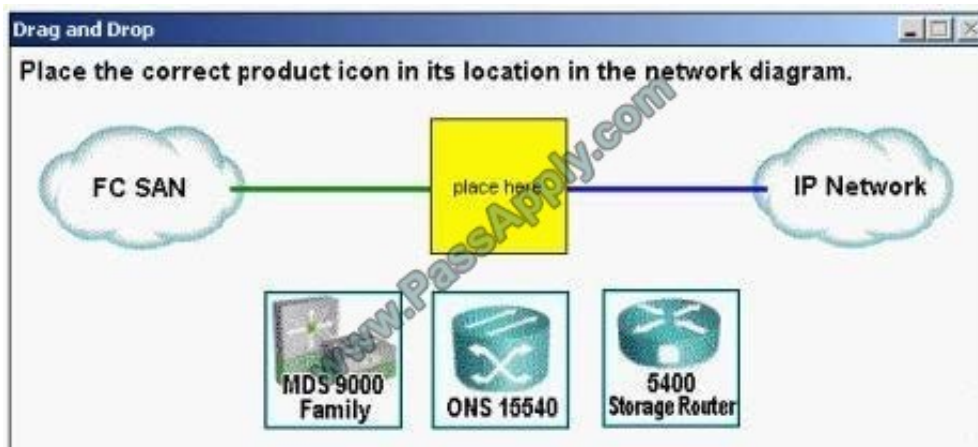


- A. Virtual Private Network (VPN)
- B. Hypertext Transport Protocol (HTTP)
- C. digital subscriber line (DSL)
- D. optical networking

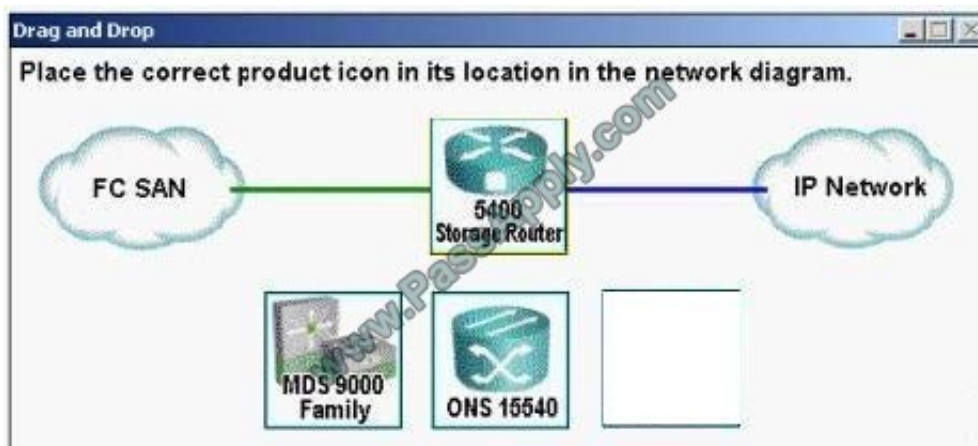
Correct Answer: A

QUESTION 5

Select and Place:



Correct Answer:



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