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QUESTION 1

Why is a Cisco Meraki dashboard demo such a core and pivotal part of the customer engagement process?

A. It allows customers to see the ease of use and elegant design of the dashboard that leaves them wanting to learn more.

B. It grants the presenter a chance to perform a feature parity comparison with any competing vendors.

C. Customers can explore and interact with the interface at their own pace through the specialist-guided demo experience.

D. It educates and trains the customer to be confident in setting up and managing their own instance of dashboard at the conclusion of the demo.

Correct Answer: C

QUESTION 2

Which two statements about FindIT Network Manager licensing are true? (Choose two.)

A. An additional license is required for each network manager probe in the network.

B. The evaluation copy of the FindIT software supports up to 50 devices.

C. Only Cisco 100 to 500 Series products are counted as managed devices.

D. Licensing costs include phone support for the FindIT software.

E. In addition to the cost of licensing, there is a one-time initial cost of the FindIT software.

Correct Answer: CD

Reference: https://www.cisco.com/c/en/us/products/collateral/cloud-systems-management/findit-network-management/datasheet-c78-737934.html

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QUESTION 3

Which advantage over a cloud-based solution does a Cisco on-premises solution offer?

A. optimized for lean IT and automatic value

B. flexible deployment and configuration options

C. centralized management and configuration

D. flexible subscription-based offers

Correct Answer: C

QUESTION 4

Which option is the name of the process by which an organization\\'s license expiration dates are automatically aligned for simple management?

A. blended elapse

B. co-termination

C. weighted usage

D. aggregated expiry

Correct Answer: B

QUESTION 5

Which three features are combined on a Cisco ASA 5500-X with FirePOWER services? (Choose three.)

A. identity services management

B. email compromise, spoofing, and phishing protection

C. advanced malware protection

D. intrusion prevention

E. CMX analytics

F. firewall

Correct Answer: ACF

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