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QUESTION 1

Which description of the primary functions of the Network Topology feature in the Cisco Meraki dashboard is true?

- A. It is a diagramming and vector graphics application that consolidates Cisco Meraki-only devices into a summary document.
- B. It compiles a report presenting a variety of statistics broken out across product-specific sections based on the current network.
- C. It provides an intelligent mapping of physical links, dynamic device searching, and overall usage statistics and health status.
- D. It provides administrators optimization recommendations based on what has been detected in the existing topology.

Correct Answer: C

QUESTION 2

Which two benefits are included as a part of Cisco Meraki licensing? (Choose two.)

- A. entitlement to all firmware releases and cloud-managed security updates
- B. advances replacement service fulfilled within 8 hours pending regional availability
- C. access to purchase EOS/EOL Cisco Meraki hardware at a discount
- D. 24/7 phone and email support with lifetime warranty
- E. extended refund window with a prorated restocking fee

Correct Answer: AD

QUESTION 3

Which four resources are included in the commercial sales starter kit? (Choose four.)

- A. RF planner
- B. sales connect site tools
- C. positioning guide
- D. fast track offers
- E. Cisco configuration professional
- F. game plan training
- G. router/switch selector tool



Correct Answer: BCDF

QUESTION 4

Why is a Cisco Meraki dashboard demo such a core and pivotal part of the customer engagement process?

- A. It allows customers to see the ease of use and elegant design of the dashboard that leaves them wanting to learn more.
- B. It grants the presenter a chance to perform a feature parity comparison with any competing vendors.
- C. Customers can explore and interact with the interface at their own pace through the specialist-guided demo experience.
- D. It educates and trains the customer to be confident in setting up and managing their own instance of dashboard at the conclusion of the demo.

Correct Answer: C

QUESTION 5

Which next-generation feature can the Cisco Meraki MS platform support?

- A. multichassis trunking
- B. power stacking
- C. Fibre Channel
- D. multigigabit Ethernet

Correct Answer: A

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