

312-75^{Q&As}

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QUESTION 1

Which one of the following is NOT a characteristic of a good question?

- A. Short enough for students to remember
- B. Stated so that it suggests an answer
- C. Stated in a language familiar to the student
- D. Constructed to stress the key points of a lesson
- E. Stated to require a simple yes or no answer

Correct Answer: B

QUESTION 2

The most important reason an instructor must establish and maintain credibility is:

- A. Students are less likely to make personal attacks on the instructor.
- B. Students rail not be open to learning course objectives if they do not fully accept the instructor credibility.
- C. Students need a role model.

Correct Answer: B

QUESTION 3

What is the PRIMARY reason for using a variety of media in a presentation?

- A. To confirm effectiveness of course design
- B. To enhance instructor credibility
- C. To demonstrate subject matter expertise
- D. To receive favorable evaluations from the student
- E. To maintain learner attention and interest

Correct Answer: E

QUESTION 4

Company eBay helps individuals sell products to other individuals and takes a small commission on each sale. What EC classification do they fit?



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A. P2P

B. B2B

C. B2C

D. C2C

Correct Answer: D

QUESTION 5

You are delivering a lecture to a new group of learners. At different points in the lecture students have problems understanding the new concepts. Select two techniques below that you can use to help them overcome their confusion:

- A. Give additional examples about the concept.
- B. Make minor re-sequencing of activities to meet learner\\'s needs-
- C. Restate the information you just gave about the concept.

Correct Answer: A

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