

201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

What field on relationship is recommended to be used when starting Relationship Docman Smart Checklists?
A. Type
B. Name
C. Industry
D. LookupKey
Correct Answer: A

QUESTION 2

True or False: Once the entire Loan term is defined, the payment structure data from the first payment stream is pushed back to the loan object and saved. This overwrites existing data on the loan object.

A. True

B. False

Correct Answer: A

QUESTION 3

Which of the following ways can a Loan be created in nCino (Select 2)

- A. Converting a Lead to a Loan
- B. Adding from Entity involvement related list
- C. New Loan Product button from Relationship
- D. New Loan Product button from Relationship

Correct Answer: A

QUESTION 4

The nCino UI provides the users with all of the following, except:

- A. An intuitive layout that reduces learning curve in adapting to and using the layout effectively
- B. A Streamlined navigation and presentation of data by keeping all relevant information in one view pane (you are only presented with the information you need to know)



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C. A 1-to-1 replacement of native Salesforce UI functionality

D. Consistent experience across devices

Correct Answer: B

QUESTION 5

True or False: An approval process can fire email alerts to groups of users.

A. True

B. False

Correct Answer: A

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