



201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

Which Salesforce features are commonly used to support flexible configuration in nCino features? 9Select all that apply)

- A. Field Sets
- B. All options listed are correct
- C. Permission sets
- D. Custom Settings

Correct Answer: B

QUESTION 2

You can create a new task off of which of the following objects?

- A. Change Memo
- B. Loan Modification
- C. Risk Rating
- D. Covenant
- E. All of the above

Correct Answer: E

QUESTION 3

True or False: Once a loan has been put into the approval process, the record will be locked until an action is taken.

- A. True
- B. False

Correct Answer: A

QUESTION 4

True or False: On a Change Memo, you have to manually go back into the Loan record to update any new changes to fields like terms, rate, amount, etc.

- A. True



B. False

Correct Answer: B

QUESTION 5

True or False: The nCino Fees Feature can automatically calculate a fee as a fixed amount or a percentage of some other amount.

A. True

B. False

Correct Answer: B

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