



201-COMMERCIAL-BANKING- FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

A loan with loan number 12345 is renewed. This creates a new Loan record with Loan number 12345R-1. When Loan 12345R-1 books the stage is updated to the 'booked' stage.

What happens to the original loan's loan number when the 12345R-1 books?

- A. R-2 is appended to the original loan's loan number
- B. _ORG is appended to the original loan's loan number
- C. All appendages are removed from the original loan's loan number
- D. The original loan is deleted

Correct Answer: B

QUESTION 2

When using reports to assist in a data load, which file type should that report be saved as?

- A. Excel Workbook
- B. PDF
- C. CSV MS-DOC
- D. CSV (Comma Delimited)

Correct Answer: D

QUESTION 3

For a user to generate a record below the Main on the loan record in nCino, which button are you required to add to the page layout?

- A. Credit Memo
- B. Sharing
- C. Manage Customer Portal
- D. New Limit/Sub/Takedown

Correct Answer: D

QUESTION 4

True or False: A Loan that is processed through nCino will typically go through multiple approval processes.



- A. True
- B. False

Correct Answer: A

QUESTION 5

True or False: Risk Grade Groups can be associated with Multiple Risk Grade Templates.

- A. True
- B. False

Correct Answer: A

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