



201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

When renewing/modifying a loan, an appendage is added to the loan number. This is configured where?

- A. nCino Administration
- B. Custom Settings
- C. CFG_ConfigKeys
- D. CFG_ConfigValues

Correct Answer: D

QUESTION 2

True or False: The Process Overview enables nCino users to have a comprehensive view of all Relationships in the system.

- A. True
- B. False

Correct Answer: B

QUESTION 3

Which Risk Grade Factor Type would you use for a number based selection?

- A. Quantitative
- B. Qualitative
- C. Template
- D. Unit

Correct Answer: A

QUESTION 4

What is the name of the junction object that typically ties Loans and Deposits to Relationships?

- A. Entity Engagement
- B. Collateral Management



C. Entity Involvement

D. Connection Plus

Correct Answer: C

QUESTION 5

What field on the Loan controls Total Reviewable Loan Facilities? (Pick one)

A. In Review

B. Is Ready Review

C. Loan Number

D. None of the above

Correct Answer: B

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