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Oracle Sales Cloud 2017 Implementation Essentials

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QUESTION 1

Which two options should you check for before importing product groups by using File-Based Import? (Choose two.)

A. whether all the required data values are configured and imported in the production instance

B. whether all the products related to the products groups to be imported already exist in the production instance

C. whether the Sales Cloud was customized to capture additional attributes and whether the customization has already been migrated

D. whether all the product groups that are to be imported already exist in the production instance

Correct Answer: AC

QUESTION 2

When you are working in an active sandbox, which three actions can you perform? (Choose three.)

A. Create object workflows.

B. Exit or publish the sandbox.

C. Extend the underlying data model by creating custom objects and fields.

D. Create custom subject areas to design reports in BI Composer and BI Answers by setting the profile option to ZCX_ENABLE_CSA_SANDBOX_Y_N = No.

E. Generate artifacts to import and export data.

Correct Answer: ABE

QUESTION 3

You have created your product group hierarchy, either directly in the UI or through file-based import. Now you want to publish, enable, and validate it.

Which three statements are correct? (Choose three.)

A. When you publish, the application will attempt to publish all product groups that are unlocked. If you don\'t want some groups to be published, then you must lock them.

B. Enable the catalog by assigning the root node to the "Base" usage.

C. You must publish the root node of the hierarchy in order for it to be available in the Manage Product Group Usage.

D. After you publish your product groups, if they are not published properly, you can delete them and republish.

E. Validate that the catalog appears in the consuming applications.

Correct Answer: ABC

Reference https://docs.oracle.com/en/cloud/saas/sales/r13-update17d/oasal/setting-up-salescatalogs.html#OASAL27721

QUESTION 4

Your customer has thousands of products and would like to migrate from his legacy system to Oracle Sales Cloud. Which statement is true regarding Importing Product Groups?

A. The import procedures are covered in the topic, Importing Product Groups.

B. You\\'ll create only the root group in the UI and import the rest.

C. You\\'ll create all of the subgroups (under the root group) manually in the UI.

D. You can directly import an entire product group along with a root group.

Correct Answer: B

Reference https://docs.oracle.com/cd/E60269_01/latest/E38328_01/salescs_gs/FASMC_eng/ F1287486AN1365A.htm

QUESTION 5

Which two updates are typically performed on a quarterly basis? (Choose two.)

A. Oracle optional updates

B. Infrastructure updates to the database and hardware

C. National Language Support updates to support language packs

D. Oracle mandatory updates

E. Vertex updates to update U.S. and Canadian tax rates and address validations

Correct Answer: BD

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