



1Z0-963^{Q&As}

Oracle Procurement Cloud 2017 Implementation Essentials

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QUESTION 1

You defined an Approved Supplier List (ASL) with a Blanket Purchase Agreement (BPA) for requisitions. After you submit a requisition with the BPA as a source document, you found an approved requisition and automatically created PO (Purchase Order). However, the status of this PO was confirmed as "Incomplete" instead of "Open" as expected.

Identify two causes for this behavior. (Choose two.)

- A. The "Enable negotiation approval" check box is deselected in the Configure Procurement Business Function.
- B. The "Approval required for buyer modified lines" check box is deselected in the Configure Requisitioning Business Function.
- C. The "Automatically submit for approval" check box is deselected in the BPA that was referenced from the requisition.
- D. The "Allow Purchase Order Approval" check box is deselected in the Manage Approved Supplier List Status, which assigned ASL's status.

Correct Answer: BC

QUESTION 2

Your customer tells you that in their industry, the response document for an auction is called a 'Proposal' instead of the default Oracle term 'Bid', and that they would like to have all their negotiation documents reflect this terminology. What

would you do to meet this requirement?

- A. Create a Negotiation Style.
- B. Create a Negotiation Template.
- C. Create a Purchasing Document Style.
- D. Create a Negotiation Type.
- E. Customize the Descriptive Flexfield.

Correct Answer: C

QUESTION 3

Your customer wants to use Negotiations Online message functionality to interact with suppliers participating in a negotiation.

Identify three features of the Negotiation Online message functionality. (Choose three.)

- A. You can do online chatting.



- B. The online messages will be retained for future reference and audit trail.
- C. You can send SMS to suppliers.
- D. You can add attachments in the message.
- E. Suppliers can raise clarifications for an auction online and you can respond with answers online.

Correct Answer: BDE

QUESTION 4

An automobile parts manufacturer has decided to implement only the Cloud Purchasing product from the Oracle Procurement Cloud pillar. Which setup component will not be required for this implementation?

- A. Procurement Agents
- B. Procurement Business Function
- C. Document Styles
- D. Negotiation template
- E. Purchasing Line Types

Correct Answer: D

QUESTION 5

Your customer tells you that when they cancel a Purchase Order, the requisition referring to that Purchase Order should also be automatically canceled. Identify the setup that needs to be performed to fulfill this requirement.

- A. In the "Configure Requisitioning Business Function" task, select the "Create orders immediately after requisition import" check box.
- B. Automatic cancellation of requisition is not possible. Therefore, the customer must manually cancel the requisition after canceling the Purchase Order.
- C. In the "Configure Procurement Business Function" task, select the "Allow Item Description Update" check box.
- D. In the "Configure Requisitioning Business Function" task, set the "Cancel Backing Requisitions" value to Never.
- E. In the "Configure Requisitioning Business Function" task, set the "Cancel Backing Requisitions" value to Always.

Correct Answer: B
