



# 1Z0-1077-22<sup>Q&As</sup>

Oracle Order Management Cloud Order to Cash 2022 Implementation  
Professional

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### QUESTION 1

You are implementing the entire suite of Supply Chain Management Cloud for an auto component manufacturing and distribution company. This company has a manufacturing facility where different auto electrical components are produced to fulfill the demand that originates from various customers. One of the components that the company sells to its customers requires specialized operations; therefore, the company outsources it to an external manufacturer instead of producing it in its own facility.

Which two steps are required to fulfill the demand for this component through outsourced manufacturing? (Choose two.)

- A. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Buy."
- B. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Make."
- C. Select the Customer Sales Order Fulfillment check box under the Procurement offering.
- D. Create a sourcing rule of the Buy type for this component in the selling inventory organization.
- E. Model the manufacturer to which the component production is outsourced as a Supplier in the enterprise.
- F. Create a sourcing rule of the Make type for this component in the selling inventory organization.

Correct Answer: BE

[https://docs.oracle.com/cloud/r13\\_update17c/scmcs\\_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710](https://docs.oracle.com/cloud/r13_update17c/scmcs_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710)

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### QUESTION 2

Available to promise rules are \_\_\_\_\_.

- A. Seeded using APICS conventions
- B. User defined in order management module
- C. User defined using a matrix of selectable criteria
- D. User defined in the global order promising module
- E. System assigned base upon the item type, cumulative lead time and un consumed forecast

Correct Answer: C

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### QUESTION 3

Your company has a cost of change policy that changes a customer when the order is allocated, with no changes allowed after the goods are staged.

Which fulfillment status will trigger compensation and impose charges on the customer when the sales order quantity is



changed?

- A. Backordered
- B. Ready to Release
- C. Released to Warehouse
- D. Staged

Correct Answer: B

[https://docs.oracle.com/cd/E51367\\_01/scmop\\_gs/FAOFO/F1433056AN132D9.htm](https://docs.oracle.com/cd/E51367_01/scmop_gs/FAOFO/F1433056AN132D9.htm)

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#### QUESTION 4

Which two activities can you perform by using Global Order Promising's stand-alone work area? (Choose two.)

- A. You can split quantities against a Sales Order Line to perform what-if simulations and evaluate better ways of promising an order.
- B. You can re-schedule order lines that are already scheduled.
- C. You can initiate back-to-back orders to expedite fulfillment of lines with a delayed schedule ship date.
- D. You can simulate the Capable-to-Promise option in place of the Available-to-Promise option for quicker fulfillment.

Correct Answer: AB

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#### QUESTION 5

Your company, which is a global major in farming equipment, has products ranging from make-to-stock fast moving items, assembled-on-demand items, and complex configurable items with manufacturing plants and distribution centers spread across the US, Europe, and China. The company is deploying Oracle Cloud Order Management, and wants to evaluate the different promising modes that are possible through cloud Global Order Promising for its products. Which three promising modes are possible through GOP for the company's products? (Choose three.)

- A. lead times
- B. infinite availability
- C. global availability
- D. zone-based availability
- E. supply chain availability

Correct Answer: ABE

<https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/fascp/manage-order-promising-rules.html#FASCP1127104> ATP Rule Promising Modes: Explained The promising mode of an available-to-promise (ATP) rule determines which set of attributes the order promising logic evaluates when determining ATP results. When creating an ATP rule on the Manage ATP Rules page, the first thing that you must specify is which of the three



promising modes is applicable to the ATP rule. These are the three promising modes: Supply chain availability search  
Lead time based Infinite availability based

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