



# 1Z0-1077-21<sup>Q&As</sup>

Oracle Order Management Cloud Order to Cash 2021 Implementation Essentials

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### QUESTION 1

Which three statements are true about Discount Lists? (Choose three.)

- A. Users can define discounts for configurable models on Discount Lists.
- B. Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.
- C. Discount rules can be defined at the root level only.
- D. Tier and attribute-based adjustments are supported only at the root item level.
- E. Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.

Correct Answer: ABD

References: [http://download.oracle.com/ocomdocs/global/fusion\\_r11/scm/Pricing\\_Administration/Pricing\\_Administration.doc](http://download.oracle.com/ocomdocs/global/fusion_r11/scm/Pricing_Administration/Pricing_Administration.doc)

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### QUESTION 2

Your company is importing orders from an e-commerce system where a sales order is created for a laptop. The ship-to-site of the customer determines the type of power cord to be shipped along with the laptop.

How will you enrich the sales order during import to append the item number corresponding to the particular model of the power cord?

- A. Create an External Interface Routing Rule.
- B. Create a Compensation Pattern Rule.
- C. Create a Pre Transformation Rule.
- D. Create a Post Transformation Rule.
- E. Create a Product Transformation Rule.

Correct Answer: E

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### QUESTION 3

A furniture retailer wants its online buyers to first choose their underlying need, which will then direct them to the related list of accessories and product parts of the configurable furniture product. The retailer intends to do this by presenting standard questions to the online buyers on their needs, and then presenting the related list of accessories and parts through dynamic user interfaces.

What step is required to enable this feature?

- A. Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.



- B. Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- C. Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.
- D. Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.

Correct Answer: A

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#### QUESTION 4

Your customer is using Oracle Social Network for Order Management. They claim a conversation is being created for every order in the system, and that this is not required for automated order fulfillment.

What can be changed so that Oracle Social Network only creates conversations for sales orders that need them?

- A. When enabling the Sales Order object for Oracle Social Network use the manual mode.
- B. Disable the Sales Order object for Oracle Social Network.
- C. Turn off all conversations in Oracle Social Network.
- D. Remove access from users for certain orders that do not require conversations.
- E. When enabling the Sales Order object for Oracle Social Network, use the automatic mode.

Correct Answer: A

Create social conversations only for conversations that the Order Entry Specialist manually initiates for each sales order. It is strongly recommended that you choose Manual.

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#### QUESTION 5

Identify the sequence of Oracle Management Cloud components involved while processing a sales order.

- A. Order Entry, Orchestration, Task Layer Services, External Interface Layer
- B. External Source Systems, Internal Systems, Orchestration, Task Layer Services, External Interface Layer
- C. External Source Systems, Order Entry, Orchestration, Task Layer Services, External Interface Layer
- D. External Source Systems, Order Entry, Orchestration, External Interface Layer, Task Layer Services

Correct Answer: A



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