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Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials

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QUESTION 1

A furniture retailer wants its online buyers to first choose their underlying need, which will then direct them to the related list of accessories and product parts of the configurable furniture product. The retailer intends to do this by presenting standard questions to the online buyers on their needs, and then presenting the related list of accessories and parts through dynamic user interfaces.

What step is required to enable this feature?

- A. Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.
- B. Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- C. Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.
- D. Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.

Correct Answer: A

QUESTION 2

Your company is a manufacturer and distributor of CTO type of products globally, and uses Global Order Promising to promise its orders. You recently noticed that the promising results are determining the expected sources globally but not the least-cost ones. You want to understand the logic used by the GOP engine to derive the least-cost source.

Identify the four cost elements used by the cloud Global Order Promising engine to achieve the Profitable-to-Promise objective? (Choose four.)

- A. Cost of internal transfers between organizations
- B. Storage Cost (when the cost of holding that item in inventory is high)
- C. Overhead Cost
- D. Resource Consumption Cost (in case the end item is to be manufactured)
- E. Component Cost
- F. Standard Cost at internal organizations

Correct Answer: ADEF

QUESTION 3



Identify two valid use cases where a process assignment rule is defined to assign an orchestration process. (Choose two.)

- A. when you require multiple orchestration processes for one fulfillment line
- B. when you require one orchestration process for one fulfillment line
- C. when you require one orchestration process for sales order lines
- D. when you require one orchestration process for multiple fulfillment lines

Correct Answer: AD

QUESTION 4

Identify the task that the seeded Warehouse Operator role can perform.

- A. monitor and release sales orders for picking in the warehouse
- B. search for a pick slip and confirm it
- C. process and confirm outbound shipments
- D. generate outbound shipping documentation
- E. generate pick slips for picking material for outbound material movement

Correct Answer: B

The warehouse operator does the following work:

Pick loads, including monitoring and performing the picking activity, and create pick slips for outbound shipments, replenishment, and requisition.

Search for a pick slip and confirm the pick slip in a single action.

QUESTION 5

Your company is importing orders from an e-commerce system where a sales order is created for a laptop. The ship-to-site of the customer determines the type of power cord to be shipped along with the laptop.

How will you enrich the sales order during import to append the item number corresponding to the particular model of the power cord?

- A. Create an External Interface Routing Rule.
- B. Create a Compensation Pattern Rule.
- C. Create a Pre Transformation Rule.
- D. Create a Post Transformation Rule.



E. Create a Product Transformation Rule.

Correct Answer: E

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