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# 1Z0-1059<sup>Q&As</sup>

Oracle Revenue Management Cloud Service 2019 Implementation Essentials

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## QUESTION 1

In order to have Revenue Management calculate Observed Standalone Selling Prices, four steps must be completed.

Which two are NOT included in the four step process?

A. Close the previous period.

B. Review the calculated OSSP.

C. Categorize standalone sales by performance obligation.

D. Approve the OSSP by establishing it.

E. Run the Calculate Observed Standalone Selling Prices program.

F. Run Create Accounting.

Correct Answer: CE

## QUESTION 2

Which three statements about Effective Periods are true?

A. If effective periods are not defined. Revenue Management uses the General Ledger calendar.

B. Effective Periods are used for standalone selling prices and for creating journal entries.

C. Gaps between periods are not allowed.

D. You cannot have overlapping periods.

E. Effective Periods only define the rage where standalone selling prices of an item should be effective.

Correct Answer: BDE

## QUESTION 3

Which three types of reference data critical to the Integration of a source system need to be synchronized between an external system and Revenue Management?

A. Suppliers

B. Business Units

C. Customers

D. Inventory items

E. Receivables configurations

F. Banks, branches and bank accounts

Correct Answer: BCD

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QUESTION 4

A corporation uses a pricing policy that considers deal size to calculate price per unit for its products. For example:

| Deal Size | Price Per Unit |
|---|---|
| Less than  $50,000 | $100.00 |
| More than $50,000 | $85.00 |

Which Price Band Segment Label would be appropriate to use in this case?

A. Amount Band

B. Deal Size Band

C. Set Band

D. Quantity Band

Correct Answer: A

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QUESTION 5

Given you can optionally use pricing bands to create standalone selling prices, which setting enables you to use pricing bands?

A. when a pricing dimension structure is enabled for pricing bands

B. when a source document type is enabled to use pricing bands

C. when a pricing dimension structure Instance Is enabled for pricing bands

D. when a value set segment label of Set Band is used

Correct Answer: A

Reference: https://docs.oracle.com/cloud/r13_update17b/financialscs_gs/FAFRM/FAFRM2339999.htm #FAFRM1360704