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Oracle CPQ Cloud Service 2020 Implementation Essentials

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QUESTION 1

There are two single-select attributes in an array set. The first single-select attribute shows a list of countries and the second attribute shows a list of states. Which is the most efficient way to show relevant states based on chosen country?

A. Use the Hiding rule, which is the only possible option, because arrays do not do not support Constraint rules.

B. Create Hiding rules for each country with Simple Conditions, and then select valid states for the Action attribute. In this case, the number of Hiding rules will be equal to the number of countries.

C. Create a Constraint rule for each country in the drop-down list by using Simple Conditions and select valid states for the Action attribute of the rule. In this case, number of rules will be equal to the number of countries in the list.

D. Load all country and state combinations in a data table and write a Constraint rule to lookup the data table.

Correct Answer: B

QUESTION 2

Identify two ways in which you can display a message to a user while using simple table-based lookups for an attribute. (Choose two.)

- A. defining an advanced BML (CPQ Cloud Language) function for that attribute
- B. setting the message type as Static Entry when selecting an attribute to populate
- C. setting the message type as Table Column when selecting an attribute to populate
- D. defining a static text message for that attribute

Correct Answer: BD

QUESTION 3

A multi-select attribute with five options is displayed as check boxes. Depending on the conditions, the

Configurator should show a user three of these five options.

How do you accomplish this?

- A. by writing a Constraint rule
- B. by writing a Hiding rule
- C. by writing a Recommendation rule
- D. by writing a Pricing rule
- Correct Answer: B



QUESTION 4

How can action buttons be hidden in Commerce?

- A. by using Commerce hiding rules
- B. by using Configuration hiding rules
- C. by using profiles and steps in Commerce
- D. by putting the action button bar on a hidden tab in Commerce

Correct Answer: A

QUESTION 5

Your customer has sales organizations in two countries. The customer wants to make sure that users from

one country have access only to quotes from that country.

How do you achieve this?

A. Define different steps (for example, Pending A and Pending B) for each country. The participant profile of each step allows access through user groups (either Group A or Group B depending on the step). Using transition rules, make sure that quotes for Country A are always moved to steps belonging to that country.

B. Hide Transaction Manager in CPQ and make sure that all access to quotes is performed from the CRM system where you can easily define which quotes should be visible for different users.

C. Define two groups: Country A and Country B. Define a participant profile, Sales, for each step. Define an autoforwarding rule which returns either "Group A~company~Sales" or "Group B~company~Sales."

D. Define two groups: Country A and Country B. For each step, define two different participant profiles: Profile A and Profile B. For each profile, select one matching group.

Correct Answer: D

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