1Z0-1015 Q&As

Oracle Incentive Compensation Cloud 2018 Implementation Essentials

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QUESTION 1

Your configurations and reports are moved to the Production environment. You want to copy thorn to your Test environment. When should you schedule P2T?

A. when P2T tasks are set up In FSM

B. after the next patch is applied to Test

C. once Production and Test are aligned on the same patch

D. after the next patch is applied to Production

Correct Answer: A

QUESTION 2

Which three are reports you can customize few Mobile Commissions?

A. Payments: Payment transactions and related details of the sales participant

B. Credits: Credits and related details of the sales participant

C. Analytics: Details of the recent analysis of the sales participant

D. Disputes: Details of the recent disputes raised by the sales participant

E. Reimbursements: Reimbursements and related details of the sale*, ii.ntic ip.int

Correct Answer: ABD

http://www.oracle.com/webfolder/technetwork/tutorials/tutorial/cloud/r11/wn/r11_sales_wn.htm

QUESTION 3

Which method enables an Incentive Compensation application administrate, to bypass payment approval?

A. Set Grade Fusion Incentive Compensation: Enforce Payment Approval to \\'No\\' in the Manage Profile Options task.

B. Set up an empty payment administration hierarchy.

C. C. Set Paysheet Approval Status to \\'Approved- in the Manage Parameters task.

D. Payment approval cannot be bypassed.

Correct Answer: C

QUESTION 4

The estimated Compensation module_____

A. uses Opportunities in Sales Cloud to calculate what earnings would be if they became orders

B. allows sales persons to test what-if scenarios on deals they are working on, taking into account their current achievement levels

C. updates tables so that sales managers can view reports in OTBI on pipeline and forecasted compensation

D. works in runtime mode and can be invoked via a web service from third-party applications

E. both B and C

F. both B and D

Correct Answer: A

QUESTION 5

You are required to create a compensation plan where commission is paid 6% of transaction amount for credit category \\'Laptop\\'. Also reporting requirement dictates you to capture each older number along with earned amount at the order level. You are also expected to reuse already created expressions to maximize re usability.

Which expression will you not be able to use in the plan component - Incentive formula?

A. Measure result.PM1.Output

B. Measure result.PM1.PTD Output Achieved

C. SUM (Credit.Credit Amount)

D. Credit.Credit Amount

Correct Answer: D

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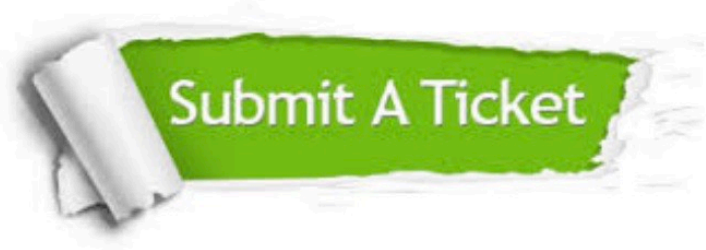

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