



1Z0-1015^{Q&As}

Oracle Incentive Compensation Cloud 2018 Implementation Essentials

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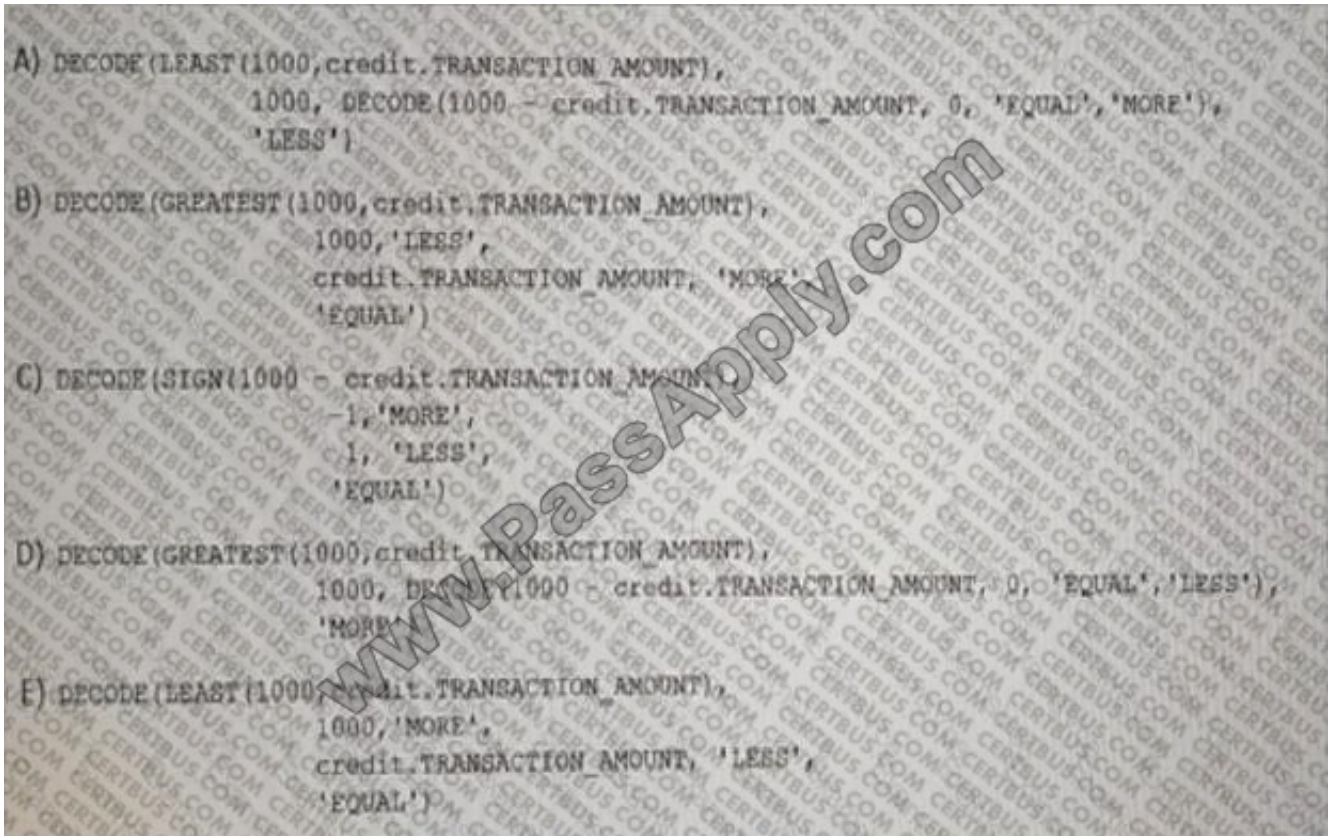




QUESTION 1

An expression is to be set up so that if the transaction amount is greater than 1000, the expression should return the string `MORE`; if the transaction amount is less than 1000, it should return the string `LESS`; and if the transaction amount is equal to 1000, It should return the string `EQUAL`.

Which three options can be used to set this expression up to accurately give the desired output?



- A. Option A
- B. Option B
- C. Option C
- D. Option D
- E. Option E

Correct Answer: BD

QUESTION 2

A customer wants to credit one of its sales managers to receive direct credit for each sale in a particular state How can



you accomplish this?

- A. Create a team credit rule for this state and assign the participant as a credit receive
- B. Create a direct credit rule, assign this participant as a credit receiver, and set '\\State\\' as a Qualifier.
- C. Create a rollup hierarchy rule and assign the participant as a credit receiver.
- D. Create a direct credit rule, assign all participants reporting to this participant as credit receivers, and set '\\State\\' as qualifier

Correct Answer: D

QUESTION 3

Which Oracle Sales Cloud and Incentive Compensation applications security construct controls what functions and data a user has access to?

- A. Security Profile
- B. Role
- C. Responsibility
- D. Job

Correct Answer: D

QUESTION 4

You want to move configuration from Development Instance to Production Instance. Which three entities can be moved by using out of the box

XML download and upload functionality?

- A. Credit Categories
- B. Pay Groups
- C. BU Parameter
- D. Analyst
- E. Payment Plans
- F. Classification Rules
- G. Credit Rules
- H. Compensation Plan
- I. Participant



Correct Answer: GHI

QUESTION 5

By using which method can a new participant be created In the Incentive Compensation application?

- A. manually in the UI
- B. using the Create Participant Web Service
- C. using the Import Participant process
- D. using the Create Participant task in Setup and Maintenance

Correct Answer: D

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