1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

Which statement defines a dynamic drilldown?

A. Clicking a contact name hyperlink always navigates you to the contact details.

B. Clicking a contact name hyperlink navigates you to contact details for US contracts and account details for non-US contacts.

C. Clicking an account name navigates you to the last field of the current record in the current list

D. Clicking an account record navigates you to sales team details.

Correct Answer: B

QUESTION 2

Which relationship exists between Quotes and Accounts?

A. 1:1 (one-to-one relationship)

B. 1:M (one-to-many relationship)

C. M:l (many-to-one relationship)

D. M:M (many-to-many relationship)

Correct Answer: D

Reference: http://siebel.ittoolbox.com/groups/technical-functional/siebel-analytics-l/intersection- table-24179

QUESTION 3

What is an example of limiting data displayed in the My Opportunities view to opportunities assn with a job role within the organization?

A. opportunities associated with their user ID

B. opportunities for which they are the primary

C. opportunities associated with their position

D. opportunities that they created

Correct Answer: C

QUESTION 4

Which feature provides advanced search capabilities across a broad set of data?

A. Siebel Search

B. Siebel Advanced Search

C. Query Assistant

D. Siebel Search Assistant

E. Siebel Data Quality

Correct Answer: A

Reference: http://docs.oracle.com/cd/E16348_01/books/Fundamentals/Fund_aboutuserinterface8.html

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QUESTION 5

When does data get written to the Siebel database during Task execution using the Siebel task UI?

A. at the end of each step in the task

B. when the user clicks the Save button

C. when the user pauses the task

D. when the user clicks the Submit button

Correct Answer: D

Reference: http://dream2real.weebly.com/uploads/6/1/3/9/6139766/39_the_task_ui.pdf (slide 13)