



# 1Z0-219<sup>Q&As</sup>

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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#### QUESTION 1

Which Siebel business entity represents people with whom you do business?

- A. Contact
- B. Opportunity
- C. User
- D. Account

Correct Answer: A

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#### QUESTION 2

Siebel period definitions cannot be changed or added to.

- A. True
- B. False

Correct Answer: B

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#### QUESTION 3

What information does Siebel Audit Trail NOT display for an audited record?

- A. The ID of users who perform operations on the record
- B. The operations that are performed on the record
- C. Before and after values of the record's modified fields
- D. The last name of the users who perform operations on the record
- E. The time and date that the record was operated on

Correct Answer: D

Reference: [http://docs.oracle.com/cd/B40099\\_02/books/AppsAdmin/AppsAdminAuditTrail14.html](http://docs.oracle.com/cd/B40099_02/books/AppsAdmin/AppsAdminAuditTrail14.html)

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#### QUESTION 4

You are in the application, when you click on Help - > About View In the application toolbar, you find that you are



looking, at the Account Opportunities View. What three other pieces of Information would be displayed in the Help - > About View?

- A. The top applet is based on the Account business component.
- B. The view is based on the Opportunity business component.
- C. Both the top and bottom applets are based on the Account business component.
- D. The view is based on the Account business object.
- E. The bottom applet is based on the Opportunity business component.

Correct Answer: ABE

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#### QUESTION 5

For which three types of Siebel objects can a user perform assessments?

- A. Partners
- B. Service Requests
- C. Accounts
- D. Contacts
- E. Opportunities
- F. Activities

Correct Answer: CDE

Reference: [http://docs.oracle.com/cd/B40099\\_02/books/AppsAdmin/AppsAdminAssessments6.html](http://docs.oracle.com/cd/B40099_02/books/AppsAdmin/AppsAdminAssessments6.html)

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