



1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

Which option describes the role of Assignment Objects for Assignment Manager?

- A. describe when a record should be assigned to candidates
- B. identify the types of data to assign using Assignment Manager
- C. identify the people that will be assigned to records
- D. evaluate all people for a matching skill in order to assign records

Correct Answer: B

QUESTION 2

What Inbox view would an end user usually NOT have available?

- A. Inbox Items List
- B. Completed Items List
- C. Submitted Items List
- D. All Inbox Types

Correct Answer: D

QUESTION 3

Select two statements that are true regarding predefined responsibilities.

- A. Views cannot be added or removed from predefined responsibilities.
- B. A copy of a predefined responsibility can be tailored to meet your needs.
- C. New predefined responsibilities can be added during configuration.
- D. They are optionally loaded during database installation.

Correct Answer: AB

QUESTION 4



In which three scenarios would the use of an MVG control be appropriate?

- A. Associate one or more Contacts to a given Account.
- B. Assign a Service Request by selecting an Owner from a list of Employees.
- C. Add a Product to many Product Catalogues and allow each Product Catalogue to have one or more Products.
- D. Select the members of the Sales team responsible for a Sales Opportunity.
- E. Enter the preferred method of communication (that is, fax, phone, email, and so on) for a Contact.

Correct Answer: ABD

QUESTION 5

Which two statements about a global deployment are correct?

- A. Real time exchange rates for currencies do not require third-party software.
- B. Dates, currency, numbers, and phone numbers are formatted based on the local.
- C. Data entered by the user is automatically translated by a special object manager languages.
- D. Siebel offers language-specific object managers that localize user interface elements.
- E. Users must manually convert times into their local time zone.

Correct Answer: BD

Reference: http://docs.oracle.com/cd/E14004_01/books/GlobDep/GlobDepOverview8.html

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