



# 1Z0-219<sup>Q&As</sup>

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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### QUESTION 1

Which two statements are correct?

- A. Business components contain data for one fundamental business entity in the enterprise
- B. A business component is a collection of related business object that represent a major area of business.
- C. The business consists of UI object definitions that specify the content of user interface.
- D. A view refers to one business component whose data can be viewed and edited through a form
- E. A view display, one or more applets which reference business component from the business

Correct Answer: AE

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### QUESTION 2

Which cannot be part of an access group?

- A. Position
- B. Organization
- C. Household
- D. User List
- E. Person

Correct Answer: E

Reference: <http://siebelweb.com/configuration/siebel-access-control-mechanisms/> (topic: Access- group access control)

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### QUESTION 3

Which two requirements could be met by setting business component properties?

- A. All new opportunity records should have a default sales stage of "Prospecting."
- B. Contact records should be sorted by Last Name, then by First Name.
- C. Once created, Account records cannot be deleted.
- D. Only the owner of an opportunity record can change the value of the "Revenue" field.
- E. Service Request records may not be saved without a specified owner.

Correct Answer: BC



#### QUESTION 4

Which two authentication methods use security adapters to authenticate against directory servers?

- A. Web Single Sign-On (Web SSO)
- B. LDAP authentication
- C. Database authentication
- D. ADSI authentication

Correct Answer: BD

Reference: [http://docs.oracle.com/cd/B40099\\_02/books/Secur/Secur\\_SecAdaptAuth8.html](http://docs.oracle.com/cd/B40099_02/books/Secur/Secur_SecAdaptAuth8.html)

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#### QUESTION 5

Which option describes the role of Assignment Objects for Assignment Manager?

- A. describe when a record should be assigned to candidates
- B. identify the types of data to assign using Assignment Manager
- C. identify the people that will be assigned to records
- D. evaluate all people for a matching skill in order to assign records

Correct Answer: B

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