



1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

To determine the base table for Siebel opportunities, you would use Siebel tools to examine:

- A. the Main Table property for the Opportunity business object definition
- B. the Name property for the Opportunity table definition
- C. the Name property for the Table child object definition for the Opportunity business compete definition
- D. the Table property for the Opportunity business component definition

Correct Answer: D

Explanation: A Business Object is a collection of Business Components which are based on Tables, so You can see the base table of the Opportunity BC in the BC properties.

QUESTION 2

What is an example of limiting data displayed in the My Opportunities view to opportunities assn with a job role within the organization?

- A. opportunities associated with their user ID
- B. opportunities for which they are the primary
- C. opportunities associated with their position
- D. opportunities that they created

Correct Answer: C

QUESTION 3

A Siebel iHelp item can:

- A. navigate the user to the correct view
- B. enter default field values
- C. show reference material from Siebel Bookshelf
- D. suggest a value for a field
- E. highlight list columns or controls used in a step
- F. include branching logic

Correct Answer: A



Reference: http://docs.oracle.com/cd/B40099_02/books/AppsAdmin/AppsAdminiHelp6.html (Topic: To create an ihelp step, bulleted point #1)

QUESTION 4

As business analyst, you may need to create responsibilities to allow users to access views within the Siebel application. Select two advantages of creating a single responsibility for each logical group of views.

- A. Less administration is required over time as views are changed.
- B. The users may have access to views that they do not need.
- C. Managers and executives are assigned to fewer responsibilities.
- D. Less duplication of views is found across responsibilities.

Correct Answer: AD

QUESTION 5

Siebel period definitions cannot be changed or added to.

- A. True
- B. False

Correct Answer: B

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