

1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

Which option is NOT a benefit of using Siebel Workflow to automate business processes?

- A. enforcement of best practices
- B. lower risk than using scripting
- C. a simple user interface that increases productivity
- D. consistent application of business logic

Correct Answer: B

QUESTION 2

Which three statements about static picklists are true?

- A. The values in a static picklist are typically displayed in a single column drop-down list.
- B. The users can select only values that appear in the picklist.
- C. The values displayed in a static picklist are maintained by an administrator.
- D. The values displayed in a static picklist can be filtered dynamically based on the value in a parent picklist.
- E. The values that users enter into the picklist column are available to other users.

Correct Answer: CDE

QUESTION 3

What is used to capture relationships between Siebel database tables?

- A. Index
- B. User key
- C. Primary key
- D. Foreign key

Correct Answer: D

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QUESTION 4

Which two statements about a global deployment are correct?

- A. Real time exchange rates for currencies do not require third-party software.
- B. Dates, currency, numbers, and phone numbers are formatted based on the local.
- C. Data entered by the user is automatically translated by a special object manager languages.
- D. Siebel offers language-specific object managers that localize user interface elements.
- E. Users must manually convert times into their local time zone.

Correct Answer: BD

Reference: http://docs.oracle.com/cd/E14004_01/books/GlobDep/GlobDepOverview8.html

QUESTION 5

To determine the base table for Siebel opportunities, you would use Siebel tools to examine:

- A. the Main Table property for the Opportunity business object definition
- B. the Name property for the Opportunity table definition
- C. the Name property for the Table child object definition for the Opportunity business compete definition
- D. the Table property for the Opportunity business component definition

Correct Answer: D

Explanation: A Business Object is a collection of Business Components which are based on Tables, so You can see the base table of the Opportunity BC in the BC properties.

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