C4040-250^Q&As

Power Systems with POWER8 Sales Skills V1

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QUESTION 1

What is a limitation of the 4-core S814 model once installed? Inability to change the:

A. disk controller from non-cache to cache

B. operating system from AIX to Linux.

C. attached tape drive from LTO-5 to LTO-6.

D. rack mount to deskside covers

Correct Answer: B

Reference: http://www-03.ibm.com/systems/power/hardware/s814/specs.html

QUESTION 2

A customer wants to deploy a new private cloud infrastructure and is evaluating both x86 and Power System technologies. What benefit can be achieved by IBM Power Systems Solution Edition for Cloud?

A. It is pre-built and pre-installed based on customizable configurations.

B. It is pre-installed with fixed configurations.

C. It is packaged as an appliance for fast time to value and minimal risk.

D. It provides reference configurations so a customer can implement a solution with minimal risk.

Correct Answer: A

The IBM Power Systems Solution Edition for Cloud helps speed up and simplifies the deployment of a cloud with OpenStack based cloud management software delivered on a pre- built and pre-installed Power Systems enterprise platform.

The Solution Edition is easy to order, includes configurable hardware choices to address customer needs and preferences, and ensures successful deployment with optional IBM Lab Services implementation. Building on IBM PowerVM?

virtualization and IBM PowerVCTM management, the Solution Edition for Cloud provides cloud capabilities based on a flexible and extensible OpenStack platform with fast and automated installation, an intuitive and easy to use interface,

automated deployment, image management, workload metering, and the self-service features of cloud. Reference:

http://www-03.ibm.com/systems/power/hardware/solutioneditions/cloud/

QUESTION 3

Which RAS feature is available on both the Scale-out and Enterprise systems?

A. CoD memory and cores

B. CAPI

C. Redundant power supplies

D. Redundant FSPs

Correct Answer: C

Explanation: The Redundant power supplies are available for both scale-out and enterprise systems.

QUESTION 4

Which product enables cloud functionality and is included in the AIX Enterprise Edition at no additional cost?

A. IBM Cloud Orchestrator

B. WebSphere

C. IBM Cloud Manager with OpenStack

D. Cloud Network Security

Correct Answer: A

Explanation: IBM SmartCloud Orchestrator includes services contract for IBM Implementation Services for Power Systems AIX?V6.1 and IBM Migration Services for Power Systems AIX V6.1. Reference: http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?
infotype=anandsubtype=caandappname=gpateamandsupplier=897andletternum=ENUS213-375

QUESTION 5

In a very competitive situation, a business partner requested the assistance of an IBM Field Technical Systems Specialist (FTSS) to help differentiate an E880 against HP. The team was successful and the client wants to acquire the proposed Power solution.

Who is required to perform the Technical Delivery Assessment (TDA) in this situation?

A. The FTSS with the Business Partner assistance.

B. The IBM FTSS.

C. Only the customer. A TDA is not required because the FTSS was involved.

D. The Business Partner with FTSS assistance, if requested.

Correct Answer: D

Explanation: IF the sales is successful, you can get business partner with FTSS assistance, however, FTSS is not necessary.

QUESTION 6

A customer states that up time is very critical in their environment. What should the IBM reseller tell the customer?

A. IBM\\'s high availability solution has instant failover resulting in zero down time.

B. IBM\\'s POWER8 Enterprise systems offer a fault tolerant solution.

C. Power Systems are the most reliable non-mainframe systems.

D. IBM POWER8 technology offers concurrent maintenance on all components.

Correct Answer: B

Explanation: The reliability of the IBM Power SystemsTM starts with components, devices, and subsystems that are designed to be fault-tolerant. IBM Power Systems uses lower voltage technology in the processor Single Chip Modules (SCMs) that improves reliability stacked latches to reduce soft error (SER) susceptibility. During the design and development process, subsystems go through rigorous verification and integration testing processes. During system manufacturing, systems go through a thorough testing process to help ensure high product quality levels.

The processor and memory subsystem contain a number of features designed to avoid or correct environmentally induced, single-bit, intermittent failures as well as handle solid faults in components, including selective redundancy to tolerate certain faults without requiring an outage or parts replacement.

QUESTION 7

An existing customer wants to mitigate the risk of replacing their HP system running an Oracle database with IBM Power Systems.

Which resource should be reviewed with the customer?

A. IBM Power System\\'s ranking on the RPE website

B. IBM\\'s participation in the OpenPOWER Foundation

C. IBM Migration Factory

D. IBM Power Systems Roadmap

Correct Answer: C

Explanation: The IBM Migration Factory works across all industries and sectors. It provides support for all phases of an engagement, including customer presales presentation, RFP response and proposal development. The Migration Factory formed at the end of 2003 following the acquisition of IBM Business Partner Sector7. The Migration Factory offers unique skill sets required for cross-platform work.

Reference: http://www-03.ibm.com/systems/migratetoibm/migrationfactory/overview/

QUESTION 8

A customer asks why they might be interested in open source developed software. Which statement accurately describes the benefit?

A. Open Source provides binary compatibility applications with AIX.

B. Open Source projects share the same terms and conditions.

C. Open Source uses the community development model.

D. Open Source code is free of security issues.

Correct Answer: C

Explanation: Open source software is a community driven effort that uses expertise of various individuals and get evolved in to a robust and secure environment safe for applications and usage.

QUESTION 9

A customer has an E870 and is installing IBM software products in a Red Hat partition. What PVU will the customer be charged per core?

A. 70PVUs

B. 100PVUS

C. 120PVUs

D. 80PVUs

Correct Answer: C

You need 120 PVUs per core for Red Hat Partition.

QUESTION 10

A customer has many x86 systems running Linux and has run out of server rack space.

Which statement indicates how a Power Systems provides a solution to resolve the space issue?

A. Power rack systems are 2U and 4U and have a much smaller footprint than x86 systems.

B. Power rack systems are four sockets and therefore can reduce the space requirements by two times.

C. Higher performance means fewer servers for same workload.

D. Lower energy consumption means less HVAC and therefore increases available datacenter space.

Correct Answer: D

Explanation: IBM Power system has lower energy consumption which means less HVAC. This increases available datacenter space.

QUESTION 11

PowerVM Enterprise Edition provides which availability function?

A. High availability failover

B. Live Application Mobility incase of a system failure

C. Policy based workload relocation

D. Live Partition Mobility

Correct Answer: D

The Live Partition Mobility function offered on POWER6 technology-based systems is designed to enable the migration of an entire logical partition from one system to another. Live Partition Mobility uses a simple and automated procedure that transfers the configuration from source to destination without disrupting the hosted applications or the setup of the operating system and applications.

Live Partition Mobility provides the administrator a greater control over the usage of resources in the data center. It allows a level of reconfiguration that in the past\ was not possible because of complexity or just because of SLAs that do not allow an application to be stopped for an architectural change.

Reference: http://www.redbooks.ibm.com/redbooks/pdfs/sg247460.pdf

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QUESTION 12

A customer wants to simplify virtualization management and specifically wants the ability to capture and deploy virtual images. In addition to PowerVM, which software product will satisfy the requirement?

A. PowerVP

B. PowerKVM

C. PowerVC

D. PowerHA

Correct Answer: C

IBM?PowerVC Virtualization Center is an advanced virtualization management offering, built on OpenStack, that provides simplified virtualization management for IBM AIX? IBM i and Linux virtual machines (VMs) running on IBM Power SystemsTM Reference:http://www-03.ibm.com/systems/power/ software/virtualization-management/

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