



# NS0-101<sup>Q&As</sup>

NetApp Accredited Sales Professional Exam

## Pass Network Appliance NS0-101 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/ns0-101.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Network Appliance Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





### QUESTION 1

A customer utilizing NetApp storage for Windows and/or UNIX file services can expect to realize which benefit as it pertains to having a better RPO?

- A. minimal amount of data loss
- B. more concurrent users
- C. minimal time to recover files
- D. greater storage utilization

Correct Answer: A

---

### QUESTION 2

A Windows storage consolidation objection you might encounter is that Microsoft provides only limited support for Windows when NetApp is involved. What is the most appropriate response to this objection?

- A. Microsoft and NetApp provide joint support through an OEM Premier Support Agreement.
- B. NetApp unified storage enables content and/or Write Once Read Many (WORM) storage on any NetApp system allowing Exchange to be more efficient.
- C. NetApp and Microsoft have a licensing agreement wherein Microsoft shares Windows communication protocols for data storage.
- D. NetApp experience in large-scale enterprise deployments has earned the trust of thousands of enterprise customers.

Correct Answer: A

---

### QUESTION 3

What is the definition of an RPO?

- A. the acceptable amount of data lost during recovery
- B. the acceptable length of time it takes to recover
- C. the ability to recover from a backup
- D. the acceptable length of time it takes to complete a backup

Correct Answer: A

---

### QUESTION 4

When selling into a Microsoft SharePoint environment, which three benefits of NetApp SnapManager for SharePoint



should you emphasize? (Choose three.)

- A. increased SharePoint administrator productivity
- B. cost-effective backup and recovery of SharePoint environment
- C. reduced Microsoft SharePoint software pricing
- D. near-instantaneous SharePoint data classification
- E. minimized SharePoint environment downtime or data loss

Correct Answer: ABE

---

#### QUESTION 5

The primary difference between NetApp Snapshot technology and its competitors is that competitive snapshot technologies \_\_\_\_.

- A. cause degraded system performance
- B. produce no change in system performance
- C. decrease storage utilization
- D. provide faster backup to tape

Correct Answer: A

---

#### QUESTION 6

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

---

#### QUESTION 7

What are two key benefits that NetApp provides to hospitals using Picture Archiving and Communications Systems (PACS)? (Choose two.)

- A. the ability to scale to hundreds of terabytes in one architecture
- B. the ability to encrypt the patients records



- C. the ability to provide Nearline storage for higher performance
- D. the ability to provide easier tape backup from a Snapshot

Correct Answer: AB

---

#### QUESTION 8

The NetApp strategy for addressing today's Data Management Challenges is based on a portfolio of products. These five strategies are: Store, \_\_\_\_\_, Retain, Protect, and Succeed.

- A. Simplify
- B. Manage
- C. Grow
- D. Expand

Correct Answer: B

---

#### QUESTION 9

PartnerCenter provides which three NetApp University learning tools to help partners learn about NetApp and grow their businesses? (Choose three.)

- A. Channel Training Web Streams (short videos)
- B. Sales EBL Library (SELL)
- C. PartnerGear Program
- D. technical web events and field training

Correct Answer: ABD

---

#### QUESTION 10

What does Information Server provide in a file serving environment?

- A. file reporting and full data content search
- B. data classification for structured and unstructured data
- C. encryption of file-based data
- D. management of e-mail archive content

Correct Answer: A

---



#### QUESTION 11

What are two benefits of using NetApp Protection Manager? (Choose two.)

- A. centralized management of multiple NetApp devices
- B. simplified management for D2D backup and restore
- C. simplified management for data replication
- D. centralized chargeback reporting

Correct Answer: BC

---

#### QUESTION 12

Which two customer requirements does the NetApp Information Server solution address? (Choose two.)

- A. to provide highly available applications
- B. to provide compliant storage
- C. to control unauthorized access to specific data files
- D. to classify and understand the data content in files
- E. to identify and restore individual files from backups

Correct Answer: DE

---

#### QUESTION 13

Which two prospects would benefit from Microsoft Exchange solutions on NetApp? (Choose two.)

- A. organizations wanting to upgrade to the latest Exchange version
- B. companies needing to recover Exchange databases quickly
- C. customers with a long RTO
- D. customers who have already migrated to the latest Exchange version

Correct Answer: AB

---

#### QUESTION 14

What is the primary location for partner information about NetApp products and solutions?

- A. PartnerCenter> Marketing Essentials
- B. NOW> Products, Solutions and Services



C. PartnerCenter> Products, Solutions and Services

D. NOW> Current Offerings

Correct Answer: C

---

#### QUESTION 15

Which three benefits is a customer likely to derive when using the NetApp SnapManager for Exchange solution in their messaging environment? (Choose three.)

A. virus-free email and attachments

B. recovery in minutes

C. classified and categorized email

D. simplified management with automated backups

E. quicker and easier storage provisioning

Correct Answer: BDE

[NS0-101 VCE Dumps](#)

[NS0-101 Practice Test](#)

[NS0-101 Study Guide](#)